



Phone: (510) 749-8358
<http://www.kairosfiduciary.com>

FEE SCHEDULE

Trust Administration:

Annual Fee:

- 1% of market value of account – \$650,000 to \$2,000,000
- .8% on next million (\$2,000,000 to \$3,000,000)
- .6% on next million (\$3,000,000 to \$4,000,000)
- .4% on next million (\$4,000,000 to \$5,000,000)
- .2% thereafter up to 10 ten million (\$5,000,000 to \$10,000,000)
- .1% on \$10,000,000 and above

For non-court supervised trusts under \$650,000, an hourly rate of \$250 is charged. All work is billed in six-minute increments. Our minimum administration fee is \$6,500 per year. Work will be billed hourly until trust is funded.

For court supervised trusts, the allowable county rate is charged, and all work is billed in six-minute increments.

Trusts with unusual assets or businesses may be assessed hourly charges on top of administration fees.

We hire property managers for real property. We reserve the right to bill hourly and hire estate organizers for the inventorying and distribution of personal property when the estate planning documents do not have strong dispositive provisions.

Estate Administration: Per California statutory probate rate, based upon size of estate. Possible extraordinary fees for matters such as the sale or supervising of a business, or defense of lawsuits.

Conservatorship of the Estate (CoE): Contra Costa court guidelines (currently 1% AUM)

Fair Market Value of assets to be determined upon date trusteeship begins and reassessed annually at end of each calendar year.